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No Photo Enclosed

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MetroAction Seminar to Show How to Network Like Pros

SCRANTON, PA, January 30, 2007—Registrations are now being accepted for MetroAction, Inc.'s "How to Build Relationships and Sales Through Networking" workshop. This dynamic workshop is presented by Dale Carnegie Training Systems – the people who practically invented networking.

Learn to work the room like a Carnegie pro! Attendees will learn to create a total networking plan that includes identifying the important people you want to meet, selecting networking organizations, choosing between events to attend and events to avoid, creating a 25-second elevator speech, networking on the phone and getting referrals and introductions – your most powerful tools! Plus, attendees are invited to attend The Greater Scranton Chamber of Commerce's Mardi Gras Card Exchange immediately following the workshop.

The workshop will be held on Tuesday, February 20, 2007 from noon through 5:00 PM at the Inn at Nichols Village. The registration fee is \$120 per person for members of the Chamber and \$150 per person for non-members. A buffet lunch and course booklet are included. To register for this workshop and other upcoming Chamber events, visit www.scrantonchamber.com. The deadline for registrations is February 13. Seating is limited!

This workshop is sponsored by Dale Carnegie Training Systems and the Inn at Nichols Village and is hosted by MetroAction, Inc., the community development arm of the Chamber. For more information on this workshop and other programs offered by MetroAction visit www.MetroAction.org or contact Katie James, 570.342.7711, email kjames@scrantonchamber.com.

MetroAction, Inc. is a non-profit community development organization that provides small business financing and training. Over the past nine years, MetroAction has provided more than \$2 million in small business loans to more than 140 businesses throughout northeastern Pennsylvania.

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